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# ABL LOGISTICS GROUP, LLC

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PROFESSIONAL RECRUITERS

## FLATBED TRUCK BROKERAGE – REGION START-UP

*Location:* Position can be domiciled anywhere in either **Alabama** or **Tennessee**...Office would be home based... No relocation provided

*Parent Company:* Midwestern flatbed truck carrier of steel coils for the "big steel" industry. Operate through their company-owned fleet and their growing flatbed brokerage operations

*Compensation:* Negotiable...could be in the six figures for a very strong candidate, plus a commission based on *Gross Revenue*...Full benefits package

### **SUMMARY:**

Position would be responsible to *START-UP AND MANAGE* a regional flatbed truck broker agency system in the Alabama, Georgia, Tennessee, and Kentucky area

### **DUTIES / BACKGROUND / OBJECTIVES:**

- Sign-on agent/ brokers that can grow their Flatbed and Van truckload brokerage operations in the Southeast, with the ability and contacts to:
  - 1) Create a stand-alone intra-regional truckload operation within the states of Alabama, Tennessee, Georgia, and Kentucky
  - 2) Solicit flatbed backhaul load freight to fill out the Steel Transport owned fleet
- Manage the regional operation
- Solicit freight from flatbed shippers in the regional area, with emphasis on steel

### **REQUIREMENTS:**

- Proven management skill within the truck brokerage and customer service areas
- Must have extensive experience with flatbed truck carriers
- Sales experience and contacts for flatbed and van truckload freight
- Connections to a network of flatbed carriers and steel shippers