
ABL LOGISTICS GROUP, LLC

PROFESSIONAL RECRUITERS

POSITION: SENIOR MANAGER OF PROCUREMENT

LOCATION: FRESNO CA

COMPANY: Manufacturer of water management solutions for residential and non-residential landscapes...its core product lines possess #1 or #2 market share positions

COMPENSATION: \$80-100k base...+10% bonus potential

COMMENTS: Will relocate

EDUCATION: Bachelors Degree in Business Administration or related area

REQUIREMENTS:

Candidate must have exceptional contract negotiation skills, proven background in leading strategic procurement activities, and successful experience establishing relations and negotiating with major vendors in large procurement spends

RESPONSIBILITIES:

- Develop and implement strategies and action plans to achieve significant cost reduction and quality improvements
- Support production schedules and achieving cost targets for raw materials, components, and packaging
- Support new product and market development activities
- Effectively manage the current supplier base including international as well as domestic US sources
- Establish best practices for the purchasing and sourcing and develop standard tools to monitor performance
- Interact with various levels of management on significant matters requiring coordination and teamwork between various functional groups
- Manage a purchasing staff and outsourcing manager

QUALIFICATIONS:

- CPM or CPIM Certification preferred
- Minimum of 8 – 10 years experience in industrial procurement in a manufacturing environment, not mandatory, but resins experience a plus
- International procurement experience required
- Experience in industrial procurement using an ERP with SAP experience preferred
- Experience establishing appropriate raw materials and MRO inventory levels
- Excellent negotiation skills
- Senior managerial experience of successfully operating within a performance and change management culture